GovConnection's Customer Briefing Center

Get In-Depth Interaction with Today's Technology

GovConnection's Customer Briefing Center (CBC), located in the company's corporate headquarters in Merrimack, NH, offers you the opportunity to engage in technology presentations with knowledgeable IT professionals. Demonstrations include interactive sessions with emerging technology products and presentations that showcase innovative new IT solutions designed to improve efficiency and reduce costs.

We currently offer the following product demonstrations:

Server Demos
- HP BladeSystem
- Cisco UCS
- VMware Server Virtualization
- VMware SRM

Microsoft Demo
- Microsoft Exchange 2010

Lifecycle Demo
- HP Device Manager

Network Demos
- HP Networking
- Polycom Videoconferencing*
- Cisco WAAS (Wide Area Application Services)
- Cisco Nexus 1000v

Voice Demo
- Cisco Unified Communication Manager (CUCM)

Storage Demos
- Compellent Storage
- HP EVA Storage
- HP MSA Storage
- HP P4000 Storage
- EMC VNXe Storage

Client Demo
- VMware Desktop Virtualization

*On-site demo only.

Experience GovConnection's Customer Briefing Center in person or online through an interactive virtual session. We are more than happy to schedule customized presentations at your request.

Ready to test-drive new technology? Contact your Account Manager today to get started.

» Turn the page for full details on our entire selection of demonstrations.

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Customer Briefing Center Demo Offerings

Server Demos

HP Blade System—Learn how to achieve superior efficiency by provisioning resources with HP's onboard administrator. During this demo, you'll get a chance to examine chassis components, including blade servers, blade workstations, and storage blades. We'll also explain TCO reductions achievable by using rapid deployment and virtual connect.

Cisco UCS—This demo highlights Cisco's Unified Computing System Manager, showing the various tabs for configuration and monitoring of Cisco UCS blades. The demo walks through the creation of a Service Profile and shows how that profile can move between blades.

VMware Server Virtualization—This demo highlights virtualization features ranging from VMotion to DRS. You'll see how to provision servers and increase resources as well as learn how to create a high-availability infrastructure and fault tolerant virtual machines.

VMware SRM—The VMware Site Recovery Manager (SRM) demo shows how to set up and test a disaster plan and a recovery site, with a special focus on creating recovery groups to prioritize the failover.

Storage Demos

Compellent Storage—See how Compellent's Enterprise Manager can provision and manage storage with just a few mouse clicks. Explore advanced features like Data Progression, Thin Provisioning, and Instant Replay.

HP EVA Storage—This demo showcases the EVA Management interface and illustrates the benefits of disk groups, as well as how easy it is to create and present vdisks.

HP MSA Storage—Explore the flexible configuration options available with MSA Storage, and learn how easily it can be provisioned.

HP P4000 Storage—This demo highlights the dynamic automated aspects of the SAN IQ technology. The demo covers the management suite and the unique DR and HA capabilities that can be set up between storage nodes.

EMC VNXe Storage—This demo shows how EMC's affordable, unified storage platform and solutions-focused software deliver automated, application-ready storage that's easy to manage, provision, and protect.

Microsoft Demo

Microsoft Exchange 2010—This demo showcases key features of Microsoft Exchange, such as server roles, built-in replication, scalability, and management. The demo will also cover best practices for migrating from previous versions of Exchange.

Lifecycle Demo

HP Device Manager—The HPDM demo shows how to track, configure, upgrade, clone, and manage devices with ease. Learn how to dramatically simplify device deployment, task automation, compliance management, and policy-based security management for greater IT agility.

Network Demos

HP Networking—Get an in-depth look at the full range of HP Networking offerings and explore a Web GUI interface that delivers simplified management.

Polycom Videoconferencing—This demo examines telepresence and videoconference communications. You'll see how to connect to other sites and experience enhanced videoconferencing (on-site demo only).

Cisco WAAS (Wide Area Application Services)—Examine the overall WAAS design and GUI user interface of the Cisco WAAS Central Manager, and learn about the acceleration of CIFS file sharing across a simulated WAN.

Cisco Nexus 1000v—Experience the Nexus 1000v installation into an ESX Host and vCenter, and see CLI screens of the Virtual Supervisor Module plus port profile creation and deployment.

Voice Demo

Cisco Unified Communication Manager (CUCM)—This demo showcases the features and functionality of CUCM, focusing on the administration, reporting, and real-time monitoring of the platform. The demo covers Cisco IP Communicator, Cisco Extension Mobility, Cisco Personal Communicator, and UC500, with examples that demonstrate the benefits and capabilities of unified communications.

Client Demo

VMware Desktop Virtualization—Learn how to create and manage virtual desktops, blade PCs, and terminal services environments. We'll discuss topics ranging from virtual desktop access via various devices with multi-factor authentication to the separation of user profiles/data and applications from user images.